

# Watts CURRENT

## Larry Smith — Featured Speaker for 2007 Annual Conference

Larry is one of the few full time professional electrical code trainers/speakers in the country. More than 32,000 electricians, electrical contractors, and engineers have attended his workshops. His mastery of the electrical industry comes from thirty years experience as apprentice electrician, journeyman electrician, master electrician, state electrical inspector, fire and accident investigator, draftsman, electrical estimator, project manager, purchasing agent, electrical contractor, consultant, speaker, trainer, and author.



His vast experience in the industry enables him to bring practical information to his audiences that can be used immediately in their jobs. Larry's message empowers and

challenges listeners to apply newly gained skills and knowledge.

He has been cited by the Governor of the State of Nebraska for his contributions to electrical safety.

Larry is a Past Chairman of the Nebraska Chapter of the International Association of Electrical Inspectors.

He is also Past President of the Nebraska Chapter of the National Electrical Contractors Association.

The Nebraska Chapter of the National Electrical Contractors Association has awarded Larry the coveted McMahon Award for his contributions to the electrical contracting industry.

The National Speakers Association, in 1999, granted Larry the professional designation of Certified Speaking Professional (C.S.P.). He is the only National Electrical Code® trainer in the United States to be so recognized.

### 2007 Annual Conference

*Hosted by the Aberdeen Chapter*

*April 13-14, 2007*

*Ramkota Hotel — Aberdeen, SD*

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## PRESIDENT'S NOTES

### Ray Kub, P.E.

It definitely looks like summer is over and fall is here and that means a new season of SDEC chapter meetings. I know a few of the chapters have summer activities but I think most don't really get started until September or October. The chapters are really concentrating on getting good programs for their meetings and I am sure that all of them are open to ideas that any member has for training programs. Check the SDEC web site at [www.sdec.org](http://www.sdec.org) for chapter training and other activities.

At the SDEC Board of Directors meeting in September a major topic of discussion was the frequency and format of the annual conferences. Due to scheduling issues with the electrical equipment vendors, a show is only possible on the odd numbered years. A proposal to have SDEC Electrical Conferences only on the odd years was considered but it was decided to continue to have annual conferences. The lower attendance at conferences without a show is a concern and there was discussion of possible changes that could be made to increase the value of the conferences to our members. Some of these changes included having the conferences without equipment shows at a more central location and orientating these conferences to more quality code and general subjects training. Since there are now adequate facilities at all chapter locations for equipment shows, it is proposed that a show conference will be held at each chapter location. The Board of directors is interested in improving the value of the annual conferences to our members and I am sure that any Board member will be more than willing to discuss these issues with you.

Please keep your safety and the safety of your co-workers and the public in mind as you work. I don't think we can be too careful.

If you have any ideas for the annual conferences or comments on anything else, please call me at 605-426-6580 or e-mail me at [ray@kub.nu](mailto:ray@kub.nu).

*2007 Membership Dues  
will be invoiced in November*

## Upcoming Board Meetings

**January 11, 2007  
10:00 am to 2:00 pm  
Ramkota Hotel  
Aberdeen, SD**

### SDEC Advertising Rate Sheet

The "Watts Current" is a semi-annual (8 1/2 x 11) publication that is mailed to our membership, and advertisers. The current mailing list exceeds 800 people. We mail the publication in March and September. Ads and articles are due to our office by the 15th of the month prior to publication.

#### Advertising Rates

Full Page .....	\$325.00/year
Approximately 7 1/2 x 9 1/2 .....	\$200/issue
One-half Page .....	\$140/year
Approximately 5 x 7 1/2 or 3 1/2 x 9 1/2 .....	\$75/issue
One-quarter Page .....	\$90/year
Approximately 3 1/2 x 9 1/2 .....	\$50/issue
Eighth Page .....	\$50/year
Approximately 3 1/2 x 2 1/4 .....	\$35/issue

#### For more information contact:

SDEC • Kelli Fuhrmann, Council Administrator  
PO Box 388 • Fort Pierre, SD 57532 • (888) 299-1675 or (605) 945-1675  
[sdec@iw.net](mailto:sdec@iw.net)  
[www.sdec.org](http://www.sdec.org)

### Board of Directors

Ray Kub ..... President  
Mike Miller ..... Vice-President  
Kelli Fuhrmann ..... Council Administrator

#### Board Members

Craig Anderson  
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SUPPORT IN THE PAST  
STRENGTH FOR THE FUTURE



**South Dakota  
Electrical Council**  
[www.sdec.org](http://www.sdec.org)

## SOUTH DAKOTA ELECTRICAL COUNCIL

### 2007 Person of the Year Requirements

The person must have been active in the electric industry for a period of at least fifteen (15) years.

The person must be recognized as an authority in his segment of the electric industry in South Dakota.

The person must be recognized for his/her sincerity, willingness, tactfulness, sobriety in connection with his/her approach to the advancement of the electric industry, and for having devoted time and energy above and beyond that of the normal course of his/her work.

He/She must have made contributions to the practice of electric education, safety, generation transmission or utilization within the State of South Dakota.

He/She must be recognized as one who over the years has also made significant contributions outside of those within the industry and one who has been active in the general public interest.

One other consideration should be to someone with fewer years in the electrical business but who has done outstanding work in promoting electricity. (Amended – December 16, 1966)

An effort shall be made to award this achievement to the person in the proximity of the annual conclave. (Amended – December 7, 1987)

The president of the SDEC shall present an award, to the achievement winner along with a lifetime membership to the SDEC. (Amended – April 7, 1987)

Nomination form is available @ [www.sdec.org](http://www.sdec.org).

Send 2007 nominations to: Mike Sprang, 3008 Greenwood Avenue, Sioux Falls, SD 57106.

*Nomination forms need to be returned by January 5, 2007*

## *2006 Person of the Year — Terry Kos*

Terry Kos was born in Milbank, South Dakota. Both he and his wife Judy are graduates of Strandburg, South Dakota High School. They have made Henry, South Dakota their home for the past 40 years. They have three children, Karen (Bret) Henricks, a graduate of SDSU and Marketing Manager at Prairie Lakes Hospital in Watertown, Kathy (Brian) DeJong, a graduate of NSU and a first grade teacher at Lincoln School in Watertown and Tom, a chemistry graduate of SDSU and currently a computer programmer for Cargill, in Briar, Nebraska. They have five grandchildren that keep them busy attending concerts and ball games.

Terry started his electrical career after his 1965 graduation from Brown Institute of Electronics in Minneapolis. He began working for KELO-LAND TV in Garden City, and has completed 40 years of employment with the station. About the same time he began working as an apprentice electrician for Rider Electric in Henry. Later, he received his contractor's license and began his own electrical business.

Terry is currently the electrical contractor for the KELO-LAND stations throughout the state. He, along with the engineering staff, build and maintain the TV transmitter, radar, microwave and translator sites along with doing the tower light maintenance.



**Terry Kos**

He and the engineering staff have recently completed the wiring and installation of digital transmitters across the state in preparation for the national transition from analog to digital television, which will go into effect in April 2009.

In the past, on a part-time basis, Terry has assisted Chuck Thompson of District 3 with electrical inspections in Codington and Clark County.

Terry served two terms on the Henry School Board and also served on the Board of the Watertown Multi-District School. Terry was President of the

Board at the Henry United Methodist Church before transferring to Cornerstone United Methodist Church in Watertown where he has served as a Trustee. Presently, he is a member of the video programming committee for the Sunday morning church services. Terry has taken an active part in local town activities and is a member of the Henry Volunteer Fire Department.

Terry has been a long time member of the SD Electrical Council and a charter member of the Brookings-Watertown chapter. He believes the local chapter is instrumental in earning ones continuing education credits and to learn, first hand, from presenters and inspectors on how best to do a job.

Congratulations Terry!

## Five Things I Want My Competitor to Represent and Support:

1. As leaders in this particular branch of business we must stand for Quality, Quality in service, Quality in merchandise, Quality in workmanship and Quality in competitive methods.
2. I want my competitor to make a fair profit covering all expenses, all overhead costs of handling both the merchandise and the account, with a sufficient margin for profit for himself.
3. I want my competitor to go out after every possible opportunity to increase business. The more business we all get, the better we can serve our customers. The unfair bidder can't give conscientious service when he

knows there is no legitimate profit on a job that he has taken away from another by underhanded methods.

4. I want my competitor to meet me on a friendly basis and to develop new ideas to promote our industry.
5. I want my competitor to respect me and to this end I shall be fair in every deal. I shall expect fair treatment from each competitor and in return will give it to each of my competitors.

Let us be friends in a craft, not crafty friends.

*This advice was given at a National Association of Electrical Distributors meeting in 1931, it is still sound business advice 75 years later.*

### Support Your Local Chapter of SDEC

#### Black Hills Chapter

Contact — President Rich Larsen — 605-348-5104  
email: blackhills@sdec.org

#### Brookings/Watertown Area Chapter

Contact — President Josh Peterson  
605-693-6311  
email: waterbrook@sdec.org

#### Hub Area Chapter

Contact — (605) 426-6510 ask for Tony Simon  
email: hub@sdec.org

#### Huron Area Chapter

Contact — President Carl Maas - 605-352-8411  
email: huron@sdec.org

#### Oahe Chapter

Contact — Ron Nagle  
(605) 773-3573  
email: oahe@sdec.org

#### Sioux Chapter

Contact — President Mike Fisher  
605-323-2306  
email: sioux@sdec.org

**Video Library  
Listing Available at  
[www.sdec.org](http://www.sdec.org)  
or contact SDEC at  
[sdec@iw.net](mailto:sdec@iw.net) or  
1-888-299-1675**

## Mission Statement

*Founded on December 3, 1952, the South Dakota Electrical Council's purpose is to promote and improve the electrical industry within South Dakota. The council strives to promote technical and product knowledge, continuing education, and better communication among its members through trade shows, joint utility training, newsletters, awards and individual chapters of the South Dakota Electrical Council. The SDEC and its membership are committed to building cooperation, fostering goodwill, and developing pride among all segments of the electrical industry.*

*Continuing Education is Your Best Investment in the Future!*

**Instructor Training Classes**



Steve Arne attended the Mike Holt Instructor Training seminars this summer to assist Mike Holt in providing these dynamic classes intended for Electrical Instructors. The June 2006 class was held in Orlando, Florida and the July class met in Fort Lauderdale, Florida. These annual classes are a great resource for instructors to update their classroom skills and meet other instructors. In attendance at the June class pictured below, left to right, were Tim Henry, Mike Holt, Tom Henry, and Steve Arne, Technical Editorial Director for Mike Holt Enterprises.



*Steve Arne is an experienced Electrician, Licensed Inspector and Certified Technical Educator with over 20 years of electrical teaching experience.*

**Understanding the Electrical Code**



*Mike Holt left, Steve Arne right*

Don't just "put in your hours" for continuing education. Steve Arne will be beginning a series of Understanding the 2005 National Electrical Code classes from author Mike Holt. These eight hour classes are at an understandable level for any apprentice, and provide an excellent review for the journeyman. Be sure to check Steve's schedule at AETech.com for these excellent classes or call the number below for details.

Huron, SD	Feb 17	Understanding NEC 1
Rapid City, SD	Mar. 24	Understanding NEC 1

**Exam Prep Class**

Approved for 16 hours continuing ed.

Sioux Falls, SD	Nov. 10 - 11, 2006	Exam Prep
Rapid City, SD	Dec. 8 - 9, 2006	Exam Prep
Rapid City, SD	Jan. 26-27, 2007	Exam Prep
Rapid City, SD	May 11 - 12, 2007	Exam Prep

**PLEASE REGISTER at AETech.com or Call.**  
Includes Mike Holt's Exam Prep book (required)

**Schedule by Email**

Go to [AETech.com/schedule.htm](http://AETech.com/schedule.htm) and sign up to receive email updates on all classes.

**Arne Electro Tech Seminars**

1-888-603-5050 or 60-342-9088 (call Mon.—Thursd. mornings)

Visit our Web site at: <http://www.AETech.com>

**Electrician Books and Training Videos can be Ordered Online!**



## Calendar of Events

**January 1, 2007**

Dues year begins

**January 11, 2007**

Board Meeting

Ramkota Hotel — Aberdeen

**April 12, 2007**

Board Meeting

Ramkota Hotel — Aberdeen

**April 13-14, 2007**

Annual Conference

Hosted by the Aberdeen Chapter

Ramkota Hotel, Aberdeen

Website:  
***www.sdec.org***

*"Every man owes a part of his time and money to the business or industry in which he is engaged. No man has the moral right to withhold his support from an organization that is striving to improve conditions within his sphere."*

*-Theodore Roosevelt*

*Serving South Dakota's Electrical Industry*

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